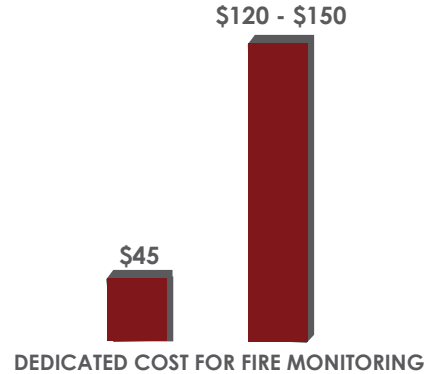




# PROACTIVE VS. REACTIVE SOLUTIONS



## FIRE MONITORING



### ARE YOU EXPERIENCING ANY OF THESE ISSUES?

- PHONE LINE FAILURES
- SLOW CONNECTION RATES
- LINE FAILURES TAKING UP TO 24 HOURS TO BE DETECTED.

### REACTIVE REPAIRS

- REPEAT SERVICE CALLS FOR PHONE LINES ISSUES AND REPAIRS

## VALOR'S PROACTIVE SOLUTION

### IP NETWORK COMMUNICATIONS

- MATURE, ROBUST
- MISSION CRITICAL SERVICES ALREADY USE THIS (BANK TRANSACTIONS, MILITARY, RETAIL, ETC.)
- INCREASED CONNECTION SUPERVISION TO CENTRAL STATION EVERY 30-90 SECONDS

### IP NETWORK EQUIPMENT

- IPDACT COMMUNICATOR
- CUSTOMER PROVIDED INTERNET SERVICE
- DATA TRANSMITTED OVER STANDARD CONTACT ID PROTOCOL BUT IS SECURED WITH ENCRYPTION
- UL LISTED

### VALOR IP NETWORK BENEFITS

- SAVE HUNDREDS AND EVEN THOUSANDS OF DOLLARS USING EXISTING INFRASTRUCTURE
- HIGH TRANSMISSION SPEEDS (LESS THAN 10 SECOND TRANSMISSION TIME)
- ALWAYS ON, NO NEED FOR CALL SETUP OR 1-800 NUMBER CONNECTION

## RETURN ON INVESTMENT

### CURRENT EXPENITURES

\$85 - \$100 / PER MONTH • PHONE LINE COST  
 \$35 - \$50 / PER MONTH • FIRE MONITORING

### VALOR IPDACT SYSTEMS

\$550 - \$850 • ONE TIME INSTALLATION COST  
 \$45 / PER MONTH • FIRE MONITORING